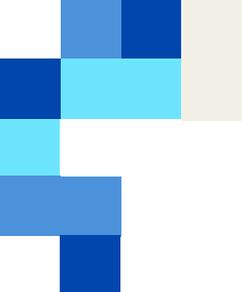




FAES FARMA

Caring for tomorrow, today



EXCELLENCE QUALITY & ENDEAVOUR

Founded in 1933, **FAES FARMA** develops, manufactures and commercializes pharmaceutical products and APIs, with a wide-ranging **international projection**

Today, FAES FARMA, the company that began more than **90 years ago** in a small Basque factory, is now present in Europe, Latin America and Africa.

Indeed, our origins have defined us, but it is even more important to know how far we want to go: **to take care of people's health today in order to have a healthier society tomorrow.**

Results

~120M€

**EBITDA +6% vs.
2021**

Global Company
PRESENT IN

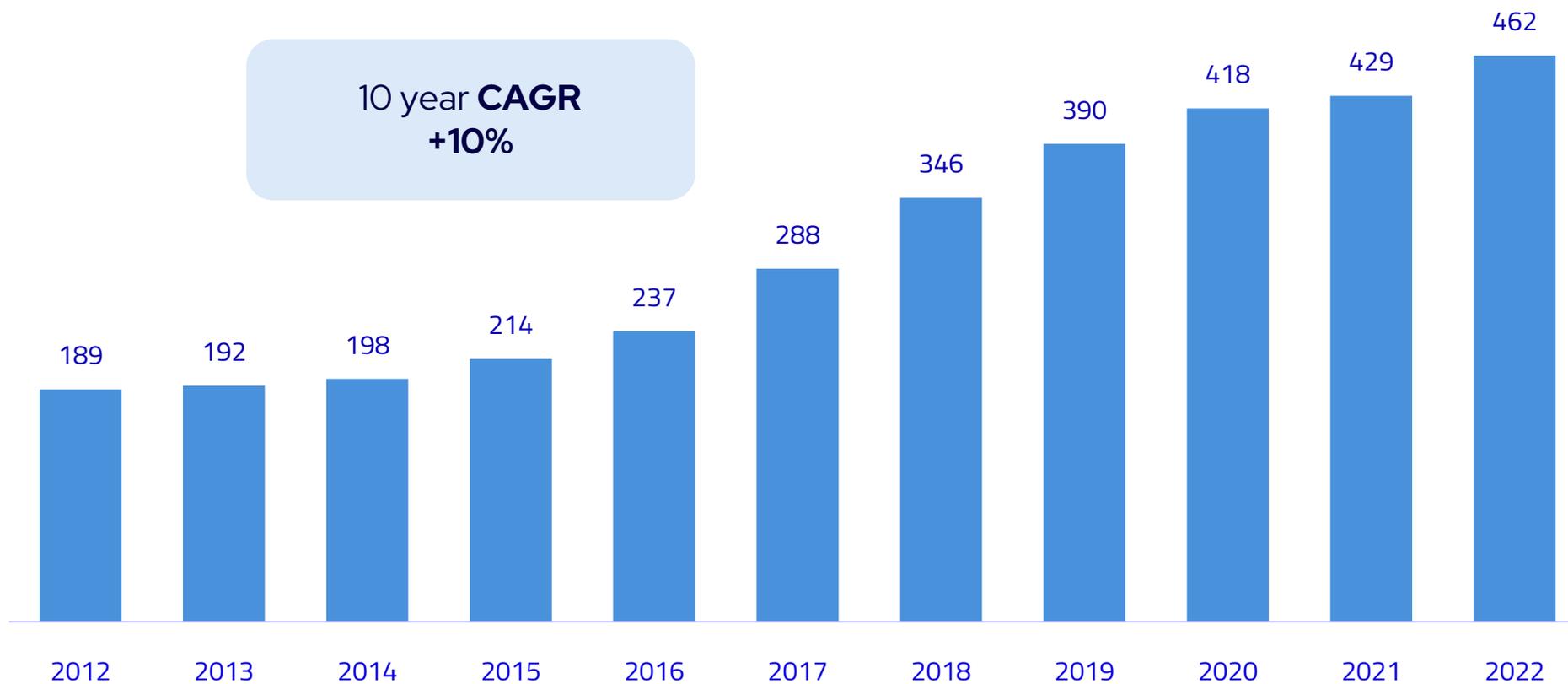
**>130
COUNTRIES**

People

**~1.800
EMPLOYEES**

FINANCIAL RESULTS

TOTAL INCOME



Total Income, M€

> 130
COUNTRIES

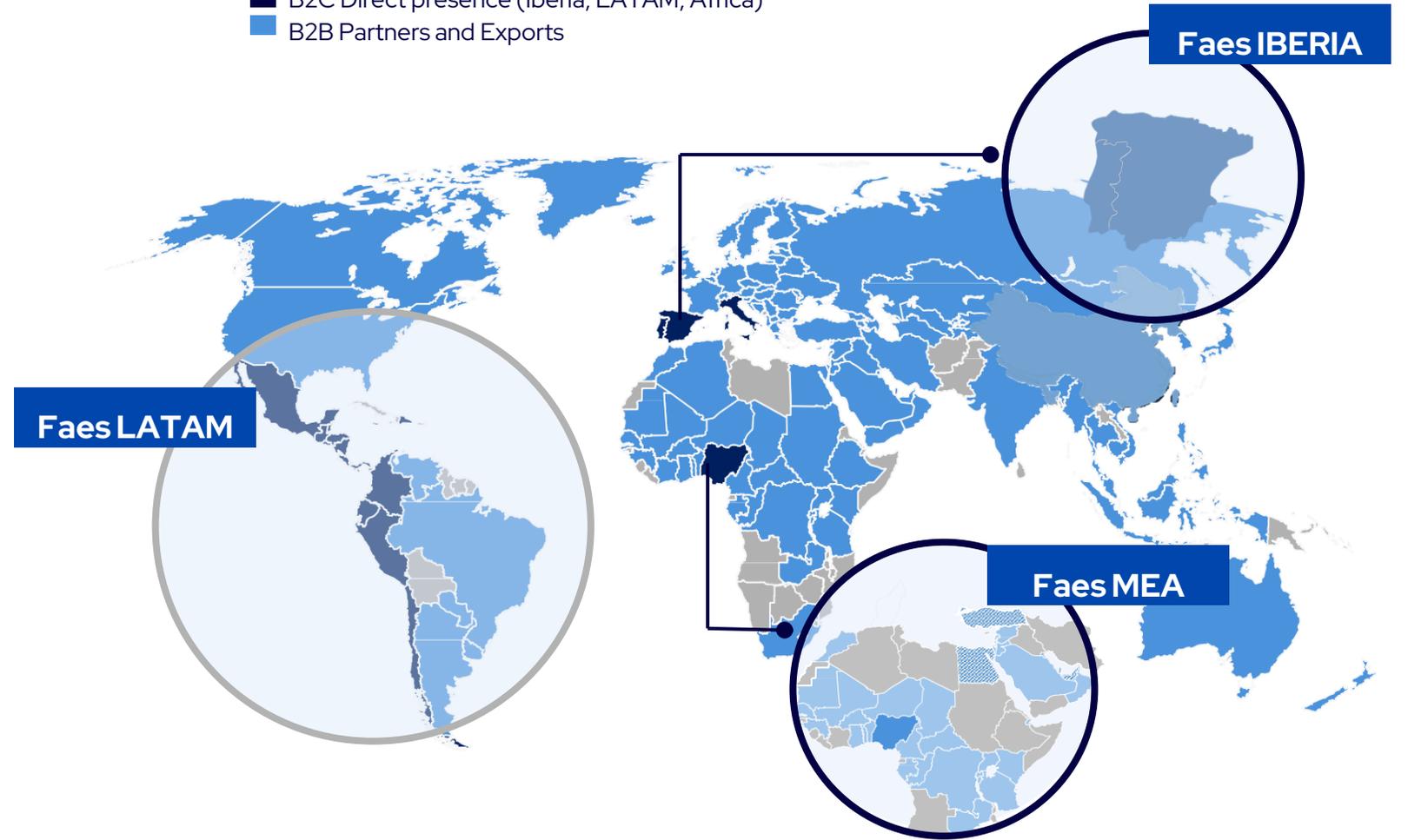
DIRECT
PRESENCE &
AFFILIATES
in EU, LATAM and
AFRICA

MANUFACTURING
PLANTS

FAES & PARTNERS

COMMERCIAL PRESENCE

- B2C Direct presence (Iberia, LATAM, Africa)
- B2B Partners and Exports



> **130**
COUNTRIES

**DIRECT
PRESENCE &
AFFILIATES**
in EU, LATAM and
AFRICA

**MANUFACTURING
PLANTS**

FAES & PARTNERS

DERIO

Basque Country, Spain
New manufacturing plant (2023)
Manufacture of FDF



LAMIAKO

Basque Country, Spain

Industrial & RD
Manufacture of API
Manufacture of FDF



MADRID

Spain
Commercial headquarters



160 Mio€
TOTAL INVESTMENT

60.000 sqm

117 Mio UNITS
PER YEAR

336 pallets
PER DAY

DERIO

Basque Country, Spain
New manufacturing plant (2023)
Manufacture of FDF



LAMIAKO

Basque Country, Spain

Industrial & RD
Manufacture of API
Manufacture of FDF



MADRID

Spain
Commercial headquarters



Faes Farma
New Plant
DERIO, VIZCAYA

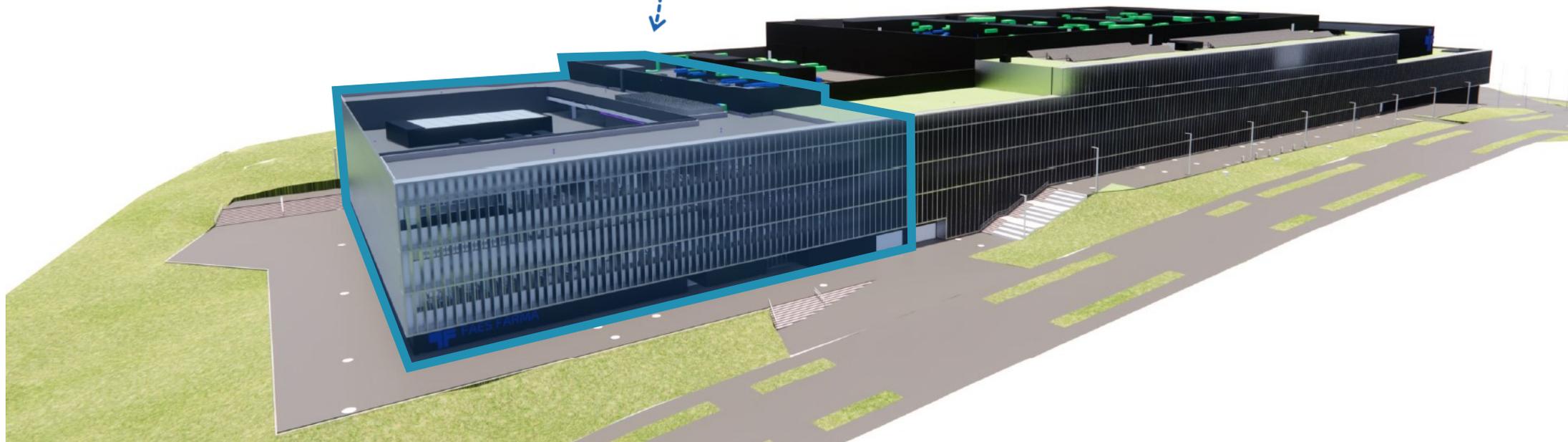


Offices & Social Area

8.000 sqm

Quality / Micro Labs

4.000 sqm



SOLIDS manufacturing

14.000 sqm

**LIQUIDS & SEMISOLIDS
manufacturing**

9.000 sqm



Roof area

Air conditioning equipment & Photovoltaic panels



Faes Farma New Plant

DERIO, VIZCAYA



Warehouse area

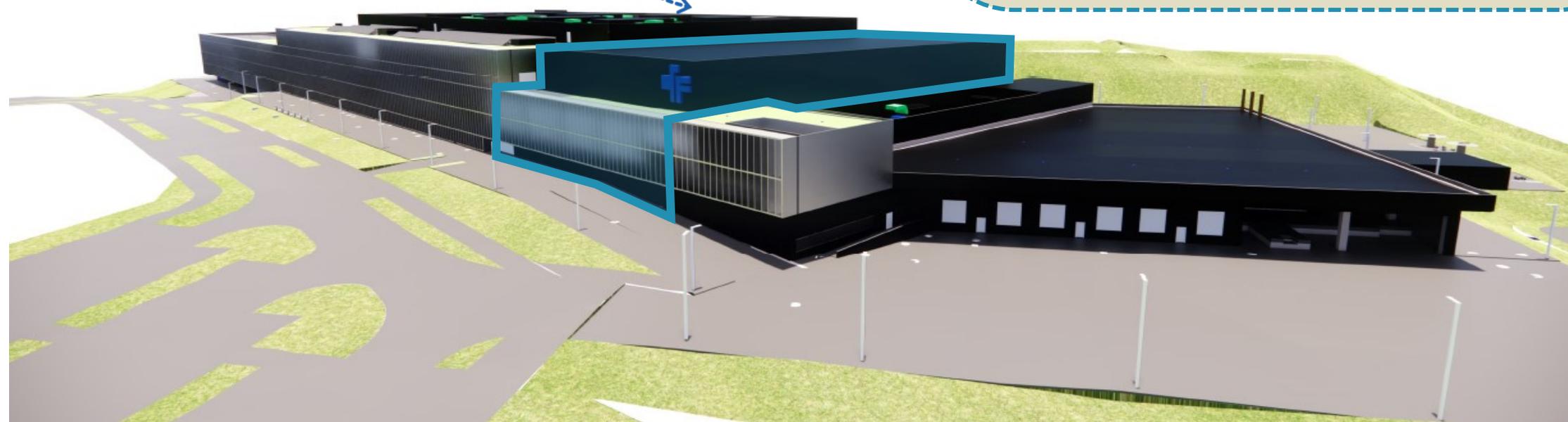
2.500 sqm
12.500 pallets

Pallet storage

12.800 positions
2.959 m²
5 automatic stacker cranes

Pallet conveying system

Electric rail conveyor
Roller conveyor
Pallet elevators



COLLABORATION MODELS

FAES & PARTNERS



OUT-LICENSING



INNOVATIVE PRODUCTS



GENERICS



HEALTHCARE CONSUMER
(OTC, Food Supplements, Cosmetics...)



NICHE DRUG DOSAGE FORMS

- UNIFILL (VERTICAL THERMOFORM FILL AND SEAL UNI-DOSE)
- SOFT GELATIN CAPSULES
- BILAYER TABS
- SOLID & LIQUID STICKS (UNI-DOSE)



ORAL SOLIDS (TABS, CAPS)
LIQUIDS (SYRUPS, DROPS)
TOPICALS, SUPPOSITORIES...

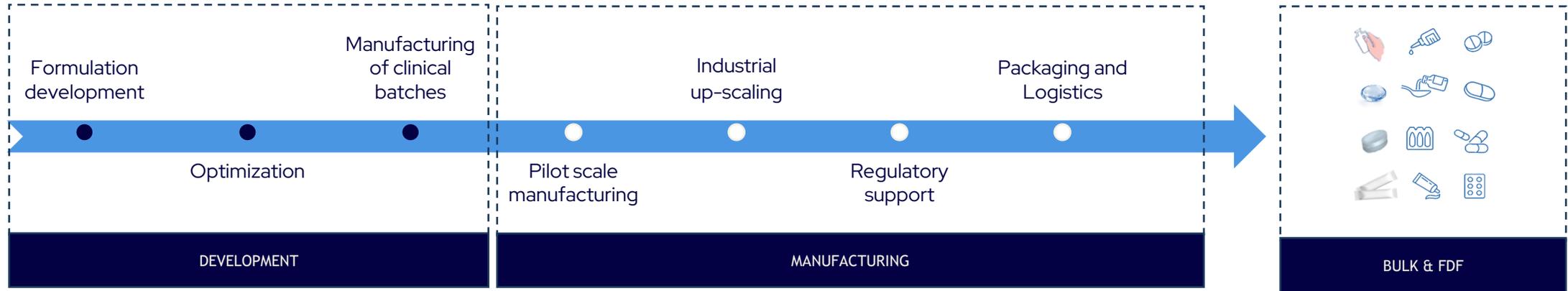


HIGH PHARMA QUALITY & CAPACITY

Modern, high-capacity manufacturing plants
Development and manufacture of products marketed in more than 100 countries
GMPs: US FDA, ANVISA, Japan PMDA, European Agencies, etc.

COLLABORATION MODELS

CDMO



- ✔ Formulation design, optimization, and stability testing
- ✔ Tailoring drug formulations for maximum efficacy in the development stage
- ✔ GMP manufacturing for clinical trials
- ✔ Small to medium batch sizes with a focus on flexibility and quality control

- ✔ Scalability assessment, process optimization, and pilot-scale production
- ✔ Large-scale GMP manufacturing, up-scaling
- ✔ Move to industrial scale with optimized processes and technology transfer support
- ✔ Navigating the regulatory landscape with strategic support
- ✔ Customized packaging solutions, distribution logistics, and compliance with global standards
- ✔ Ensuring product integrity from development to global distribution

- ✔ Niche forms: Sticks, Bilayer tabs, Unifill, Soft Capsules
- ✔ Traditional Forms: Tablets, ODT, Capsules, Suppositories, Ointments, Syrups, Drops...

COLLABORATION MODELS

CDMO NICHE DRUG DOSAGE FORMS



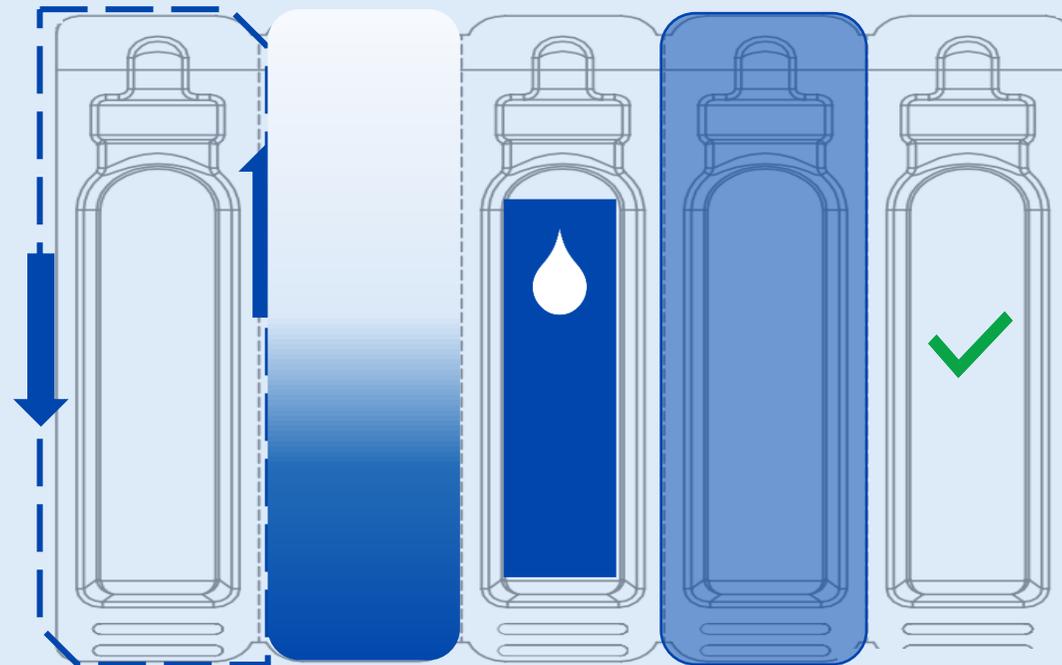
UNIFILL VERTICAL THERMOFORM FILL AND SEAL UNI-DOSE

SQUEEZABLE PACKS FOR
LIQUID OR SEMI-DENSE
PRODUCTS

Customizable design
unique 3D thermoformed
containers in a variety of shapes
and sizes

Accurate dosing
designed to deliver accurate
and consistent dosing of the
product

Cost-effective solution
as it allows for efficient and streamlined
production processes, optimizing
manufacturing costs.



Variety of materials
from a wide variety of plastic
materials, including PET, PP, and
PVC.

Enhanced product protection
against contamination, moisture, and other
environmental factors, ensuring product integrity
throughout its shelf-life.

COLLABORATION MODELS

CDMO NICHE DRUG DOSAGE FORMS

✓ SOFT GELATINE CAPSULES

LIQUID OR SEMI-SOLID FORMULATION



- **Easy to swallow:** smooth, gelatinous coating that makes them easy to swallow.
- **Versatility:** can be used to encapsulate a wide range of formulations, including liquids, semi-solids, and powders.
- **Stability:** Soft caps offer excellent stability for the encapsulated formulation, protecting it from oxidation, moisture, and other environmental factors that could affect its efficacy or stability.
- **Enhanced bioavailability:** Soft caps can enhance the bioavailability of some formulations, particularly those that are poorly soluble in water or have low bioavailability when administered in other dosage forms.
- **Accurate dosing:** Soft caps can provide accurate and consistent dosing of the active ingredient, as the formulation is precisely measured and evenly distributed within the capsule.

COLLABORATION MODELS

CDMO NICHE DRUG DOSAGE FORMS



✓ BILAYER TABS

COMBINING 2 **DISTINCT LAYERS** OF PHARMACEUTICAL INGREDIENTS, EACH WITH ITS OWN UNIQUE PROPERTIES AND FUNCTIONS

- **Improved dosing:** precise dosing of 2 different drugs or formulations, which can improve patient compliance and treatment outcomes.
- **Controlled-release technology:** bilayer tablets can provide a combination of drugs with different release profiles. A controlled release of the drug over a longer period of time, helps reduce the need for frequent dosing and improving patient convenience.
- **Advanced Manufacturing Capabilities:** Advanced technology for efficient production of bilayer tablets, with the possibility of working at different scales (pilot, industrial) .

COLLABORATION MODELS

CDMO NICHE DRUG DOSAGE FORMS



STICKS

INNOVATIVE AND PORTABLE PACKAGING SOLUTION
FOR SOLID AND LIQUID PRODUCTS.



Solid Sticks

Easy to use, portable, and excellent option for medications that require accurate dosing. Our solid stick technology can also incorporate multiple APIs, allowing for combination therapy in a single dose. Shape, size, and color customization to meet your specific needs and branding requirements.



Liquid Sticks

Unique and innovative dosage form that offers an easy-to-use and mess-free delivery system that is perfect for on-the-go patients. It is also an excellent option for products that require precise dosing, as well as for those patients that may have difficulties swallowing. Shape, size, and color customization available.

COLLABORATION MODELS

CDMO HIGH PHARMA QUALITY & CAPACITY

Faes Farma CDMO projects

Customizable dosage forms tailored to meet your specific needs

Reliable manufacturing process with both **high-quality** and **capacity**

Expertise and **support** throughout the product manufacturing process

Comprehensive **quality** assurance and **regulatory** compliance

GMPs: US FDA, ANVISA, TGA, Japan PMDA, European Agencies, **+100 countries**



COMMERCIAL PRESENCE

PARTNERS - B2B



Worldwide
strategic
partners



FAES FARMA

Caring for tomorrow, today